Notice of Intent to Award (REVISED)

Connected Classroom Technology Products & Services (RFP 24-009-073)

July 15, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:
ProLogic ITS, LLC
106 Northpoint Parkway, Bldg. 2, Suite 350
Acworth, GA 30102

Award Term:
July 1, 2024 through June 30, 2025 with four (4) renewals (ending June 30, 2029)

The following staff may be contacted for more information:

For project coordination including ordering and delivery:
Anthony Alfieri, Technology Services
770-460-3535 ext. 1402 or alfieri.anthony@fcboe.org

For contract/solicitation questions:
Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:
Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:
    Tabulations

Vendor Name	Evaluation Score
1 Accord Technologies	51
CDW Government LLC	71
Engaged Systems	81
Howard Technology Solutions	72
Lockstep Technology Group	73
PowerUp EDU (Total Performance Services LLC) (1)	80
PowerUp EDU (Total Performance Services LLC) (2)	78
ProLogic ITS (1)	99
ProLogic ITS (2)	105
Solutionz, Inc.	104
Virtual Technologies (1)	100
Virtual Technologies (2)	101
Virtucom	103

Reference	Specification	1 Accord Technologies	CDW-G	Engaged Systems	Howard Technology Solutions	Lockstep Technology Group	PowerUp EDU (1)	PowerUp EDU (2)	ProLogic ITS (1)	ProLogic ITS (2)	Solutionz, Inc.	Virtucom
p.4, 11.2	Viewsonic Interactive Panel or equivalent alternate of Fayette County Public Schools' choosing, with minimum 4K resolution, multi-touch capability, and compatible with existing digital infrastructure.	Fair (2)	Fair (2)	Good (3)	Fair (2)	Fair (2)	Fair (2)	Poor (0)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)
p.4, 11.2.1	Mounting hardware for interactive flat panels. (Balance Boxes, Rainier Stands, Mobile Carts, etc).	Poor (0)	Poor (0)	Fair (2)	Fair (2)	Good (3)	Good (3)	Good (3)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 11.3	Mobile tablet (not tethered) for panel annotation use, compatible with interactive panel (including any built-in software) and Windows OS.	Poor (0)	Excellent (4)	Good (3)	Good (3)	Good (3)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Good (3)
p.5, 11.4	HoverCam document camera and all software licensing, integrated with the panel system.	Fair (2)	Excellent (4)	Fair (2)	Good (3)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 11.5	Audio Enhancement Teardrop microphones that integrate with classroom audio systems (Audio Enhancement receiver and speakers).	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 11.6	Wireless keyboard with integrated track pad.	Poor (0)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Fair (2)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 11.7	Audio/Visual components - all necessary components needed to properly operate the installed panels and peripherals such as, but not limited to, cabling, speakers, amplifiers, and receivers.	Poor (0)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 11.8	Any and all components that are required for the installation and successful operation of equipment in the learning environment.	Fair (2)	Good (3)	Good (3)	Good (3)	Good (3)	Good (3)	Good (3)	Good (3)	Good (3)	Good (3)	Good (3)
p.5, 12.1.1	Currently installed classroom equipment will be removed by the awarded respondent prior to installation of new equipment.	Fair (2)	Good (3)	Excellent (4)	Fair (2)	Fair (2)	Good (3)	Good (3)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 12.1.1.1	Respondents should provide a plan for the removal and sale or recycling of removed equipment.	Fair (2)	Poor (0)	Excellent (4)	Poor (0)	Poor (0)	Good (3)	Good (3)	Excellent (4)	Excellent (4)	Good (3)	Good (3)
p.5, 12.1.2	Professional installation at all FCPS sites, including secure mounting and integration with existing network and audio systems. All installed hardware and software will be tested for performance as part of the installation process.	Poor (0)	Fair (2)	Good (3)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.5, 12.1.2.1	All installers must be properly licensed and insured for low voltage systems installations and have a proven record of successful project completion in similar size and scope. (Sub-contractors must provide same.-12.1.2.2)	Excellent (4)	Excellent (4)	Good (3)	Good (3)	Poor (0)	Poor (0)	Poor (0)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)

Reference	Specification	1 Accord Technologies	CDW-G	Engaged Systems	Howard Technology Solutions	Lockstep Technology Group	PowerUp EDU (1)	PowerUp EDU (2)	ProLogic ITS (1)	ProLogic ITS (2)	Solutionz, Inc.	Virtucom
p.6, 12.1.4	Installation services must remove all trash, packing materials, and debris from the installation site.	Good (3)	Excellent (4)	Good (3)	Fair (2)	Fair (2)	Good (3)	Good (3)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.6, 12.2	The awarded respondent must be able to integrate with the District's asset control program by: Providing a list of installed assets including model name, model number, exact location, serial numbers, and date of installation. Test all displays prior to delivery and deployment and label them as directed by District Technology Services.	Fair (2)	Excellent (4)	Excellent (4)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.6, 12.3.1	Replace any non-functioning equipment within 24 hours of notification by FCPS. All replacements must be done before 8:00 am or after 3:30 pm during the school year unless previously scheduled and authorized by District Technology Services staff.	Fair (2)	Fair (2)	Fair (2)	Excellent (4)	Good (3)	Fair (2)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.6, 12.3.2	To help facilitate the 24 hour replacement requirement the awarded respondent must provide eighteen (18) spare panels, including peripherals, stored onsite at he Technology Services Departmentand made available to FCPS District employees to replace in the event of an emergency where the awarded company is not available.	Fair (2)	Fair (2)	Fair (2)	Poor (0)	Excellent (4)	Fair (2)	Fair (2)	Good (3)	Good (3)	Good (3)	Excellent (4)
p.6, 12.3.3	The awarded respondent must be certified and authorized to provide support for Viewsonic Interactive Flat Panels.This includes but is not limited to submitting help desk tickets and submitting RMA pickup and drop off requests with Viewsonic	Excellent (4)	Fair (2)	Fair (2)	Fair (2)	Poor (0)	Poor (0)	Poor (0)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)
p.6, 12.3.4	The awarded company will be responsible for all RMA service and support including but not limited to, servicing panels onsite, submitting helpdesk tickets, handling drop off and installation of new panels using the Installation Checklist and pickup of defective units for the entire onsite warranty period.	Good (3)	Poor (0)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.6, 12.3.5	Ongoing technical support, training support, and maintenance services such as manufacturer's certification programs for technical and administrative support.	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Excellent (4)	Excellent (4)	Good (3)	Good (3)	Excellent (4)	Excellent (4)
p.7, 12.3.6	Seven (7) year minimum onsite service warranty for all interactive panels.	Excellent (4)	Good (3)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Excellent (4)	Good (3)	Excellent (4)
p.7, 12.4.1	Seven (7) year comprehensive technical and instructional training, certification, and support for FCPS staff on each component included in this RFP and the selected awarded response.	Fair (2)	Poor (0)	Poor (0)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)	Fair (2)
p.7, 12.4.2.1-3	Initial and ongoing annual training for: District Technology Services Staff, Digital Learning Team, and School Level Instructional Teams	Fair (2)	Poor (0)	Poor (0)	Good (3)	Fair (2)	Excellent (4)	Excellent (4)	Good (3)	Good (3)	Good (3)	Fair (2)
p.10, 23	Cost Proposal: seperate from proposal, pricing variations defined, line item format, total project cost.	Excellent (4)	Good (3)	Good (3)	Excellent (4)	Good (3)	Good (3)	Good (3)	Excellent (4)	Excellent (4)	Good (3)	Good (3)
p.10, 24	Letters of Reccomendation: three (3) letters of recommendation-two (2) calendar years; from clients/customers who have engaged the respondent-details such as a description/scope of work, timeline and budget parameters, and assessment; contain contact information including organization/firm, contact name, telephone, and email; organizations and projects similar to the scope and size.	Poor (0)	Poor (0)	Excellent (4)	Poor (0)	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)

Tabulations (RFP 24-009-073)

Reference	Specification	1 Accord Technologies	CDW-G	Engaged Systems	Howard Technology Solutions	Lockstep Technology Group	PowerUp EDU (1)	PowerUp EDU (2)	ProLogic ITS (1)	ProLogic ITS (2)	Solutionz, Inc.	Virtucom
p.10, 25	Respondent Information Form: attached as first page	Good (3)	Good (3)	Excellent (4)	Good (3)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.11, 26	Certificate of Insurance: conforms to GT&C including worker's compensation, general liability, auto liability	Poor (0)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Good (3)	Good (3)	Excellent (4)	Excellent (4)
p.11, 27	IRS W-9 Form: complete with proper signature	Poor (0)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)
p.11, 28	E-Verify Documentation: completed and notarized for contractor and sub-contractor.	Fair (2)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Excellent (4)	Good (3)
	Total Points Accumulated	51	71	81	72	73	80	78	99	105	104	103