



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Video Scoreboard for Starr's Mill High School (RFP 24-024-007)

May 29, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Digital Scoreboards, LLC
219 S. Main Street, Columbia, IL 62236

Award Term:

Through December 31, 2024

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Mike Satterfield, Director of Facilities Services
770-460-3520 or satterfield.mike@fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

Respondent Name	Contact Name	Telephone	Email
Formetco Sports	Jared Brown	678-234-3816	jaredb@formetco.com
Daktronics	Jessica Powers	605-692-0200	jessica.powers@daktronics.com
Digital Scoreboards	Blake Bearden	678-773-5320	blake@digitalscoreboards.net

Respondent Name	Total Score	Total Cost
Daktronics	30	\$332,273.00
Digital Scoreboards	51	\$304,690.00
Formetco Sports	46	\$299,776.00

	Formetco		Digital Scoreboards		Daktronics	
VB Price	\$208,601.00		\$233,690.00		\$247,382.00	
Install	\$50,000.00		\$39,000.00		\$52,891.00	
Electrical	\$17,000.00		\$17,000.00		\$17,000.00	
Network	\$10,000.00		\$10,000.00		\$10,000.00	
Field Repair	\$5,000.00		\$5,000.00		\$5,000.00	
Warranty	\$9,175.00		\$0.00		\$0.00	
TOTAL PROJECTED COST	\$299,776.00		\$304,690.00		\$332,273.00	
<i>SPECIFICATION</i>		<i>SCORE</i>		<i>SCORE</i>		<i>SCORE</i>
Warranty	10yr Parts / 1yr Labor (+4yr labor for \$9,175)	Good (3)	11yr Parts / 5yr Labor; 7x365 call center [1]	Excellent (4)	Unlisted Length Parts / 1,2,5 yr Labor	Fair (2)
Spare Parts / where stored	2% Spare Parts	Good (3)	3% Spare Parts	Excellent (4)	Not Listed	Poor (0)
Size	17'-10" x 31'-6" (560.70sq.ft)	Good (3)	18.9' x 31.5' (590.63sq.ft) [2]	Excellent (4)	17' x 32' (544ft sq)	Fair (2)
Pixels	522,240	Good (3)	552,960	Excellent (4)	478,400	Fair (2)
Refresh Rate	4800hz	Excellent (4)	4800hz	Excellent (4)	4800hz	Excellent (4)
LED life	100K hours to half brightness	Excellent (4)	100K hours to half brightness	Excellent (4)	100K hours to half brightness	Excellent (4)
Intensity	9,000 NIT white balanced image	Good (3)	10,125 NIT [3]	Excellent (4)	8000 NIT	Fair (2)
Viewing Angle	160deg Horiz, 120deg vert	Excellent (4)	160deg Horiz, 120deg vert	Excellent (4)	160deg Horiz	Good (3)
Display Software	Score Vision (\$6k/yr after 1 yr)	Excellent (4)	Score Vision (6k/yr after yr 1)	Excellent (4)	FrameWrX and DakClassroom	Excellent (4)
Advertising Panels	12 panels; (3' x 5.4')	Excellent (4)	12 panels; 10 like current (4.5'x6'10"), 2 x new size	Excellent (4)	12 panels; (4.5' x 5.33')	Excellent (4)
Engineering Verification	Dependent on Existing Structure	Excellent (4)	Dependent on Existing Structure	Excellent (4)	Dependent on Existing Structure	Excellent (4)
Time ARO	If by 5/30, complete by 8/9	Good (3)	If by 5/30, complete by 7/29 [4]	Excellent (4)	Not Given	Good (3)
Price Differential	\$0.00	Excellent (4)	\$4,914.00	Good (3)	\$32,497.00	Fair (2)
TOTAL CALCULATED SCORE		46		51		30

[1] Additional 1 year parts warranty calculated to additional savings of \$2,500. 5 year labor warranty included.

[2] Calculated larger size of 5.34% in square feet and 5.9% in pixels which results in a value of \$13,793 and \$15,257 respectively or an average reduction of \$14,525.

[3] Additional 12.5% NIT value resulting in increased brightness.

[4] Fastest project completion time by 10 days.