



**Fayette County Public Schools
Purchasing Department**
205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Weight Room Equipment for Fayette County Public Schools (RFP 25-011-075)

December 11, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

REP Fitness
11059 Dover Street
Westminster, Colorado 80021

Award Term:

December 11, 2024 - June 30, 2027

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Beria Orr (Maintenance Coordinator)
770-714-4070 and orr.beria@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations...

Vendor Name	Tabulated Score	Cost Per Gym (Exclude Rolled Floor)	Total Project Cost (Exclude Rolled Floor)
Fitness Superstore	8	\$100,955.44	\$504,777.20
REP Fitness	11	\$105,024.97	\$525,124.85
Williams Strenght	8	\$187,411.61	\$937,058.05
Dynamic Fitness & Strength	6	\$266,580.50	\$1,332,902.50
Ready Fitness	9	\$164,479.04	\$822,395.20
Defiant Strenght Inc	8	\$157,143.83	\$785,719.15
BSN Sports	10	\$141,327.76	\$706,638.80
Wright Fitness Inc	11	\$118,976.00	\$594,880.00

	Fitness Superstore	REP Fitness	Williams Strength	Dynamic Fitness & Strength	Ready Fitness	Defiant Strength Inc	BSN Sports	Wright Fitness Inc
Equipment Cost Without Alternative(Including Install)	\$119,667.94	\$131,024.63	\$223,078.12	\$290,430.50	\$178,516.16	\$193,231.75	\$193,742.76	\$173,157.00
TOTAL PROJECT COST (All 5 Gyms Excluding Rolled Flooring)	\$598,339.70	\$655,123.15	\$1,115,390.60	\$1,452,152.50	\$892,580.80	\$966,158.75	\$968,713.80	\$865,785.00
SPECIFICATION	SCORE	SCORE	SCORE	SCORE	SCORE	SCORE	SCORE	SCORE
Forms/Paperwork Required	Completed & Organized	Completed & Organized	Completed & Organized	Completed & Organized	Completed & Organized	Completed & Organized	Completed & Organized	Completed & Organized
Bid Submission Paperwork	Specifications Meet	Specifications Meet	Specifications Meet	Specifications Meet	Specifications Meet	Specifications Meet	Specifications Meet	Specifications Meet
Total Project Cost	\$598,339.70 Not Scored	\$655,123.15 Not Scored	\$1,115,390.60 Not Scored	\$1,452,152.50 Not Scored	\$892,580.80 Not Scored	\$966,158.75 Not Scored	\$968,713.80 Not Scored	\$865,785.00 Not Scored
Total Project Cost (Excluding Rolled Flooring)	\$504,777.20 Excellent (4)	\$525,124.85 Good (3)	\$937,058.05 Fair (2)	\$1,332,902.50 Poor (0)	\$822,395.20 Fair (2)	\$785,719.15 Fair (2)	\$706,638.80 Fair (2)	\$594,880.00 Good (3)
TOTAL CALCULATED SCORE	8	11	8	6	9	8	10	11

[1] Fitness Superstore did not provide and/or complete the following documents:

- Respondent Information Form (missing)
- COI Documents (not adequate proof of coverage)
- E-Verify Documents (required initials on page 2 incomplete)
- Bid Submission Paperwork was out of order and incomplete.

[2] REP Fitness paperwork was very organized and paperwork submitted was completed. Missing E-Verify Document.

[3] Williams Strength did not provide and/or complete the following documents:

- Letters of Recommendation (missing 2 of 3 required)
- COI Documents (did not list FCPS as certificate holder, as required)
- E-Verify Documents (required initials on page 2 incomplete)
- Bid Submission Paperwork was unorganized and incomplete.

[4] Dynamic Fitness & Strength did not provide and/or complete the following documents:

- E-Verify Documents (required initials on page 2 incomplete)
- Cost Proposal only provided pricing for the Alternative to the Hex Rubber Dumbbells Set but not the set itself. Addendum 1 states that the alternative would be excluded from the total project pricing on the pricing sheet.
- Bid Submission Paperwork was unorganized.

[5] Ready Fitness did not provide and/or complete the following documents:

- E-Verify Documents (required initials on page 2 incomplete)
- Bid Submission paperwork was unorganized and error had to be manually corrected on the Cost Proposal Sheet

[6] Defiant Strength did not provide and/or complete the following documents:

- Letters of Recommendation (missing 3 of 3 required)
- Certificate of Insurance was missing
- Bid Submission paperwork was organized

[7] Dynamic Fitness & Strength included customizations/logos with additional cost associated. Addendum 1 clearly indicates that customizations/logos were not be considered as part of the bid submission.

[8] Ready Fitness applied a volume discount in the amount of \$61,125.00 per location.

[9] Ready Fitness applied a volume discount that extended to \$305,625.00 in savings to the total project cost.