



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Student Desks, Teacher Desks, and Chairs for Fayette County Public Schools (RFP 24-040-075)

May 9, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Georgia Specialty Equipment, LLC
137 North 85 Parkway
Fayetteville, Georgia 30214

Award Term:

May 9, 2024 - June 30, 2025

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Mike Satterfield, Director of Facilities Services
770-460-3522 and satterfield.mike@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

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Respondent Name	Total Score	Total Cost with Option 2 (Preferred)	Total Cost with Option 1
Office Design Concepts	54.7	\$127,023.54	\$133,804.44
Sheffield Office Products	51.6	\$135,852.00	\$143,916.00
Schools' In LLC dba Schools In	58.9	\$126,058.80	\$116,818.80
School Specialty, LLC	69.1	\$107,961.12	\$108,580.08
School Outfitters	57.0	\$112,064.88	\$110,502.48
Krueger International, Inc	62.5	\$139,285.24	\$138,406.20
Georgia Specialty Equipment, LLC	91.6	\$75,516.00	\$75,516.00
Georgia Correctional Industries	68.6	\$117,917.12	\$122,482.36
Quality Specialty Products	82.1	\$64,008.00	\$64,008.00
Office Creations	35.0	\$210,000.00	\$214,000.00
HCONE International Impex LLC	86.0	\$62,813.00	\$76,925.28
Lakeshore Learning Materials, LLC	43.6	\$201,035.64	\$191,459.64
Meteor Education, LLC	48.6	\$188,912.16	\$196,895.52
CWC, Inc	54.3	\$107,128.77	\$104,402.59
OFE	52.4	\$134,100.00	\$135,340.00

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	0
SECTION TOTAL		50	30
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$127,023.54
	Total Project Cost with Option 1		\$133,804.44
	Total Project Cost Option 2 (Preferred Option)		\$127,023.54
SECTION TOTAL		50	24.7
TOTAL TABULATED SCORE		100	54.7
Notes:	Respondent provided the following furniture options that do not meet or exceed the solicitation specifications; student desks options 1 and 2 have particle board tops (instead of solid plastic), teacher task chair is plastic (instead of upholstery), student chair specifications do not include the gauge of steel used (needed to confirm proper specifications are met), and teacher desk is made of a combination of laminate and metal, instead of laminate (solicitation requires the desk to be laminate including the laminate/wood middle drawer).	-20 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded	
<i>General Specifications Scoring</i>				
	Respondent has provided completed Respondent Information Form, as required.	2	2	
	Respondent has provided completed Reference Form, as required.	6	0	
	Respondent has provided completed Business Capability Form, as required.	7	3.5	
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5	
	Respondent provided Manufacturer Product Data Sheets, as required.	10	6	
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	12	
SECTION TOTAL		50	28.5	
<i>Pricing Analysis</i>				
	Total Project Cost with Option 2 (Tabulated Pricing)		\$135,852.00	
	Total Project Cost with Option 1		\$143,916.00	
	Total Project Cost Option 2 (Preferred Option)		\$135,852.00	
SECTION TOTAL		50	23.1	
TOTAL TABULATED SCORE		100	51.6	
Notes:	Respondent did not provide completed Reference Form, as required.	-6 Points		
	Respondent did not provide Manufacture Product Data Sheets, as required. Only received data sheets for 3 out of the 5 items proposed.	-4 Points		
	Respondent only provided Manufacture Product Data Sheets for 3 of the 5 items proposed. Only able to confirm that three (3) items met/exceeded solicitation specifications.	-8 Points		

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	4
SECTION TOTAL		50	34
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$126,058.80
	Total Project Cost with Option 1		\$116,818.80
	Total Project Cost Option 2 (Preferred Option)		\$126,058.80
SECTION TOTAL		50	24.9
TOTAL TABULATED SCORE		100	58.9
Notes:	Respondent provided items that did not meet or exceed the provided specifications, as required. Student desk options 1 and 2 had a steel frame made of 16 gauge steel and the adjustable legs were made of 19 gauge steel, instead of 12 gauge steel frame and 16 gauge steel adjustable legs. Student chair leg bracket is made of 15 gauge steel instead of 14. Teacher desk is made of a combination of laminate and metal, instead of laminate. (solicitation requires the desk to be laminate including the laminate/wood drawer)	-16 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	12
SECTION TOTAL		50	40
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$107,961.12
	Total Project Cost with Option 1		\$108,580.08
	Total Project Cost Option 2 (Preferred Option)		\$107,961.12
SECTION TOTAL		50	29.1
TOTAL TABULATED SCORE		100	69.1
Notes:	Respondent provided a completed Business Capability Form but did not have it notarized, as required.	-2 Points	
	Respondent provided the Manufacture Product Data Sheet for each item but there was information missing about the product(s). Student desks options 1 and 2 were missing the top tickness measurement and the steel gauge of the frame and legs. Student chair was missing the seat mount bracket steel gauge size. Teacher desks was missing dimensions, only listed as a 60" Rectangular Desk Shell.	-8 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	3
	Respondent has provided completed Business Capability Form, as required.	7	5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	4
SECTION TOTAL		50	29
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$112,064.88
	Total Project Cost with Option 1		\$110,502.48
	Total Project Cost Option 2 (Preferred Option)		\$112,064.88
SECTION TOTAL		50	28.0
TOTAL TABULATED SCORE		100	57
Notes:	Respondent provided a blank Reference Form with an attachment of References. Reference Form provided with solicitation had to be completed to earn maximum points in this category.	-3 Points	
	Respondent notarized the blank Business Capability Form but did not notarize the attachment with answers.	-2 Points	
	Respondent provided items that did not meet or exceed the provided specifications, as required. Student desk options 1 is the wrong shape (boomerand), tapazoid shape is required. Student desk option 1 and 2 had a steel frame made of 16 gauge steel, instead of 12 gauge steel frame. Student chair leg bracket is made of 16 gauge steel instead of 14. Teacher desk is made of a combination of laminate and metal, instead of laminate. (solicitation requires the desk to be laminate including the laminate/wood drawer)	-16 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	12
SECTION TOTAL		50	40
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$139,285.24
	Total Project Cost with Option 1		\$138,406.20
	Total Project Cost Option 2 (Preferred Option)		\$139,285.24
SECTION TOTAL		50	22.5
TOTAL TABULATED SCORE		100	62.5
Notes:	Respondent provided a completed Business Capability Form but did not notarize it as required.	-2 Points	
	Respondent provided the Manufacture Product Data Sheet for each item but there was information missing about the product(s). Student desks options 1 and 2 were missing the desk's dimensions, adjustable leg, and the steel gauge of the frame and legs. Student chair was missing the seat frame/mount bracket/leg steel gauge sizes. Teacher desk was missing the middle drawer option.	-8 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	20
SECTION TOTAL		50	50
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$75,516.00
	Total Project Cost with Option 1		\$75,516.00
	Total Project Cost Option 2 (Preferred Option)		\$75,516.00
SECTION TOTAL		50	41.6
TOTAL TABULATED SCORE		100	91.6
Notes:			

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	0
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	3.5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	2.5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	20
SECTION TOTAL		50	42
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$117,917.12
	Total Project Cost with Option 1		\$122,482.36
	Total Project Cost Option 2 (Preferred Option)		\$117,917.12
SECTION TOTAL		50	26.6
TOTAL TABULATED SCORE		100	68.6
Notes:	Respondent did not provide completed Respondent Information Form, as required.	-2 Points	
	Respondent provided answers to questions on the Business Capability Form but did not include required attachments nor notarized the document.	-3.5 Points	
	Respondent provided an altered Cost Proposal which removed the signature line. Cost Proposal Sheets provided with the solicitation are required to be completed and submitted to obtain the maximum amount of points for this section.	-2.5 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	3
	Respondent has provided completed Business Capability Form, as required.	7	5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	8
SECTION TOTAL		50	33
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$64,008.00
	Total Project Cost with Option 1		\$64,008.00
	Total Project Cost Option 2 (Preferred Option)		\$64,008.00
SECTION TOTAL		50	49.1
TOTAL TABULATED SCORE		100	82.1
Notes:	Respondent did not provide completed Reference Form as required but submitted an attachment of References. Reference Form provided with solicitation had to be completed to earn maximum points in this category.	-3 Points	
	Respondent provided a completed Business Capability Form but did not notarize it as required.	-2 Points	
	Respondent provided items that did not meet or exceed the provided specifications, as required. Student desk option 1 is the wrong shape (Fish) instead of trapezoid as required. Student desk option 1 and 2 have a laminate top instead of the solid plastic top required. Teacher desk is made of a combination of laminate and metal, instead of laminate. (solicitation requires the desk to be laminate including the laminate/wood drawer)	-12 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	0
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	0
SECTION TOTAL		50	20
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$210,000.00
	Total Project Cost with Option 1		\$214,000.00
	Total Project Cost Option 2 (Preferred Option)		\$210,000.00
SECTION TOTAL		50	15.0
TOTAL TABULATED SCORE		100	35
Notes:	Respondent did not provide copies of the Manufacturer Product Data Sheets, as required. Respondent provided the model numbers of each product with a link to the product data on an attachment.	-10 Points	
	No Manufacturer Product Data Sheets were provided to confirm if the items proposed met or exceeded the specifications.	-20 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	0
SECTION TOTAL		50	28
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$201,035.64
	Total Project Cost with Option 1		\$191,459.64
	Total Project Cost Option 2 (Preferred Option)		\$201,035.64
SECTION TOTAL		50	15.6
TOTAL TABULATED SCORE		100	43.6
Notes:	Respondent provided answers to the Business Capability Form but the notary was on a separate sheet of paper with no indication of which items were considered.	-2 Points	
	Respondent provided the following furniture options that do not meet or exceed solicitation specifications; student desks options 1 and 2 have laminate tops (instead of solid plastic) and no steel gauge size listed for the frame/legs, student chair specifications do not include the gauge of steel used (needed to confirm proper specifications are met), and teacher desk is made of a combination of laminate and metal, instead of laminate (solicitation requires the desk to be laminate including the laminate/wood drawer).	-20 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	8
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	8
SECTION TOTAL		50	36
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$62,813.00
	Total Project Cost with Option 1		\$76,925.28
	Total Project Cost Option 2 (Preferred Option)		\$62,813.00
SECTION TOTAL		50	50
TOTAL TABULATED SCORE		100	86
Notes:	Respondent provided a Manufacturer Product Data Sheet for all items with the exception of the teacher desk. (Only included the data sheet for the middle drawer)	-2 Points	
	Respondent provided the Manufacture Product Data Sheet for each item but there was information missing about the product(s). Student desk option 1 is missing the adjustable leg steel gauge, which is required to be a minimum 16 gauge. Teacher desk manufacturer product data sheet(s) was not included in bid submission (only a desk drawer), no specifications could be confirmed to meet or exceed the specifications outlined in the bid. Respondent provided a product that did not meet or exceed the minimum required specifications. Student desk option 2 has a steel 16 gauge frame instead of 12 as required.	-12 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	5
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	10
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	4
SECTION TOTAL		50	32
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$188,912.16
	Total Project Cost with Option 1		\$196,895.52
	Total Project Cost Option 2 (Preferred Option)		\$188,912.16
SECTION TOTAL		50	16.6
TOTAL TABULATED SCORE		100	48.6
Notes:	Respondent provided answers to the Business Capability Form but did not notarize it as required.	-2 Points	
	Respondent provided the following furniture options that do not meet or exceed solicitation specifications; student desks options 1 and 2 have laminate tops (instead of solid plastic), student chair specifications do not include the gauge of steel used (needed to confirm proper specifications are met), and teacher desk does not include wood drawer(s).	-16 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	5
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	0
SECTION TOTAL		50	25
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$107,128.77
	Total Project Cost with Option 1		\$104,402.59
	Total Project Cost Option 2 (Preferred Option)		\$107,128.77
SECTION TOTAL		50	29.3
TOTAL TABULATED SCORE		100	54.3
Notes:	Respondent provided Manufacturer Product Data Sheets but did not include information about the product. Only picture and color options.	-5 Points	
	Respondent provided the following furniture options that do not meet or exceed solicitation specifications; student desks options 1 and 2 have laminate tops (instead of solid plastic) with no specifications, student chair specifications were not included, and teacher desk is a combination of laminate and metal, which is required to be laminate/wood only (solicitation requires the desk to be laminate including the laminate/wood drawer) with no specifications, teacher chair specifications were not included. (specifications are needed to confirm proper specifications are met)	-20 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Respondent Information Form, as required.	2	2
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Cost Proposal, as required.	5	5
	Respondent provided Manufacturer Product Data Sheets, as required.	10	5
	Respondent proposed items that meets or exceeds the solicitations specifications.	20	4
SECTION TOTAL		50	29
<i>Pricing Analysis</i>			
	Total Project Cost with Option 2 (Tabulated Pricing)		\$134,100.00
	Total Project Cost with Option 1		\$135,340.00
	Total Project Cost Option 2 (Preferred Option)		\$134,100.00
SECTION TOTAL		50	23.4
TOTAL TABULATED SCORE		100	52.4
Notes:	Respondent provided Manufacturer Product Data Sheets but did not include information about the product. Only picture and color options. With the exception of the teacher desks, which did include some specifications.	-5 Points	
	Respondent provided the following furniture options that do not meet or exceed solicitation specifications; student desks options 1 and 2 appear to have laminate tops (instead of solid plastic) with no specifications, student chair specifications were not included, and teacher chair specifications were not included. (specifications are needed to confirm proper specifications are met)	-16 Points	