



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

LED Light Replacement for Fayette County Public Schools (RFP 24-029-075)

May 6, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

PSG Energy Services
800 Battery Avenue SE, Suite 410
Atlanta, Georgia 30339

Award Term:

May 6, 2024 - December 31, 2024

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

David Kiblinger, Maintenance Supervisor
770-460-3522 and kiblinger.david@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

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Respondent Name	Total Score	Total Cost for all Projects Combined	Braelinn Elementary School	Burch Elementary School	North Fayette Elementary School	Peachtree City Elementary School
PowerSecure	69.8	\$1,176,999.18	\$289,823.91	\$280,150.25	\$372,845.97	\$234,179.05
Oberon Initiatives Inc	64.9	\$975,678.05	\$238,895.50	\$231,614.70	\$304,845.90	\$200,321.95
Inergy Solutions	92.8	\$546,121.00	\$138,518.00	\$135,310.00	\$166,274.00	\$106,019.00
E.Sam Jones Distributor (Energy Services)	85	\$583,554.98	\$148,220.24	\$142,760.87	\$177,435.41	\$115,138.46
Frontier Electric	65.5	\$1,509,000.00	\$378,000.00	\$376,000.00	\$454,000.00	\$301,000.00
Batteries Plus	71.3	\$771,607.96	\$189,403.63	\$184,380.02	\$241,152.96	\$156,671.35
PSG Energy Services	98	\$467,005.00	\$118,580.00	\$114,370.00	\$140,420.00	\$93,635.00
GA Central Electrical	0	\$553,403.93	\$143,819.98	\$140,045.61	\$161,901.77	\$107,636.57
NetZero USA Holdings Inc	80.4	\$708,975.48	\$181,252.99	\$175,886.85	\$209,084.23	\$142,751.41

Reference	Specifications/Required Forms	Points Possible	Points Awarded	
<i>General Specifications Scoring</i>				
	Respondent has provided completed Response Submission Form, as required.	2	2	
	Respondent has provided completed Letters of Recommendation, as required.	6	6	
	Respondent has provided completed Business Capability Form, as required.	7	7	
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5	
	Respondent provided a completed W-9 Form, as required.	5	5	
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	5	
	Respondent provided completed and notarized E-Verify Form, as required.	5	5	
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15	
SECTION TOTAL		50	50	
<i>Pricing Analysis</i>				
	Braelinn Elementary School Project Cost		\$289,823.91	
	Burch Elementary School Project Cost		\$280,150.25	
	North Fayette Elementary School Project Cost		\$372,845.97	
	Peachtree City Elementary School Project Cost		\$234,179.05	
	Total Cost of Projects Combined		\$1,176,999.18	
SECTION TOTAL		50	19.8	
TOTAL TABULATED SCORE		100	69.8	
Notes:				

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	5
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	2
	Respondent provided completed and notarized E-Verify Form, as required.	5	5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	41
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$238,895.50
	Burch Elementary School Project Cost		\$231,614.70
	North Fayette Elementary School Project Cost		\$304,845.90
	Peachtree City Elementary School Project Cost		\$200,321.95
	Total Cost of Projects Combined		\$975,678.05
SECTION TOTAL		50	23.9
TOTAL TABULATED SCORE		100	64.9
Notes:	Respondent provided current Certificate of Insurance but did not have Fayette County Public Schools listed as the certificate holder, as required. Automotive Liability was missing from the certificate of insurance provided.	-3 Points	
	Inventory stock items will require programming.		

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Repondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	5
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	5
	Respondent provided completed and notarized E-Verify Form, as required.	5	5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	50
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$138,518.00
	Burch Elementary School Project Cost		\$135,310.00
	North Fayette Elementary School Project Cost		\$166,274.00
	Peachtree City Elementary School Project Cost		\$106,019.00
	Total Cost of Projects Combined		\$546,121.00
SECTION TOTAL		50	42.8
TOTAL TABULATED SCORE		100	92.8
Notes:	Inventory stock items will require programming.		

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	0
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	5
	Respondent provided completed and notarized E-Verify Form, as required.	5	5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	45
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$148,220.24
	Burch Elementary School Project Cost		\$142,760.87
	North Fayette Elementary School Project Cost		\$177,435.41
	Peachtree City Elementary School Project Cost		\$115,138.46
	Total Cost of Projects Combined		\$583,554.98
SECTION TOTAL		50	40
TOTAL TABULATED SCORE		100	85
Notes:	Respondent provided a W-9 form but there was no signature or date on the document.	-5 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	5
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	5
	Respondent provided completed and notarized E-Verify Form, as required.	5	5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	50
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$378,000.00
	Burch Elementary School Project Cost		\$376,000.00
	North Fayette Elementary School Project Cost		\$454,000.00
	Peachtree City Elementary School Project Cost		\$301,000.00
	Total Cost of Projects Combined		\$1,509,000.00
SECTION TOTAL		50	15.5
TOTAL TABULATED SCORE		100	65.5
Notes:			

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	3
	Respondent has provided completed Business Capability Form, as required.	7	3.5
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	5
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	5
	Respondent provided completed and notarized E-Verify Form, as required.	5	2.5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	41
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$189,403.63
	Burch Elementary School Project Cost		\$184,380.02
	North Fayette Elementary School Project Cost		\$241,152.96
	Peachtree City Elementary School Project Cost		\$156,671.35
	Total Cost of Projects Combined		\$771,607.96
SECTION TOTAL		50	30.3
TOTAL TABULATED SCORE		100	71.3
Notes:	Respondent did not provide three (3) Letters of Recommendation, as required. Respondent provided three (3) listed references.	-3 Points	
	Respondent provided completed and notarized E-Verify documentation but did not provide a subcontractor that is currently enrolled with E-Verify. Subcontractor is currently waiting for their E-Verify number to be issued.	-2.5 Points	
	Respondent did not include required attachments or notary of the Business Capability Form, as required.	-3.5 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	4
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	5
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	5
	Respondent provided completed and notarized E-Verify Form, as required.	5	5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	48
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$118,580.00
	Burch Elementary School Project Cost		\$114,370.00
	North Fayette Elementary School Project Cost		\$140,420.00
	Peachtree City Elementary School Project Cost		\$93,635.00
	Total Cost of Projects Combined		\$467,005.00
SECTION TOTAL		50	50
TOTAL TABULATED SCORE		100	98
Notes:	Respondent only provided one (1) Letter of Recommendation instead of the three (3) required. Respondent also provided a list of references.	-2 Points	

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	
	Respondent has provided completed Letters of Recommendation, as required.	6	
	Respondent has provided completed Business Capability Form, as required.	7	
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	
	Respondent provided a completed W-9 Form, as required.	5	
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	
	Respondent provided completed and notarized E-Verify Form, as required.	5	
	Respondent proposed items that meet or exceed the solicitations specifications.	15	
SECTION TOTAL		50	0
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$143,819.98
	Burch Elementary School Project Cost		\$140,045.61
	North Fayette Elementary School Project Cost		\$161,901.77
	Peachtree City Elementary School Project Cost		\$107,636.57
	Total Cost of Projects Combined		\$553,403.93
SECTION TOTAL		50	
TOTAL TABULATED SCORE		100	0
Notes:	Respondent did not perform site visit(s), as required, to bid on this project.		

Reference	Specifications/Required Forms	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed Letters of Recommendation, as required.	6	6
	Respondent has provided completed Business Capability Form, as required.	7	7
	Respondent has provided completed solicitation Pricing Sheet(s), as required.	5	5
	Respondent provided a completed W-9 Form, as required.	5	5
	Respondent provided a current Certificate of Insurance that meets minimum requirements.	5	2.5
	Respondent provided completed and notarized E-Verify Form, as required.	5	5
	Respondent proposed items that meet or exceed the solicitations specifications.	15	15
SECTION TOTAL		50	47.5
<i>Pricing Analysis</i>			
	Braelinn Elementary School Project Cost		\$181,252.99
	Burch Elementary School Project Cost		\$175,886.85
	North Fayette Elementary School Project Cost		\$209,084.23
	Peachtree City Elementary School Project Cost		\$142,751.41
	Total Cost of Projects Combined		\$708,975.48
SECTION TOTAL		50	32.9
TOTAL TABULATED SCORE		100	80.4
Notes:	Respondent provided current Certificate of Insurance but did not list Fayette County Public Schools as the certificate holder.	-2.5 Points	
	Inventory stock items will require programming.		